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APPLICABLE TO UNITED STATES DEALERS ONLY

Tire Surcharge Announcement

All U.S. Dealers

Over the past year, Navistar's supply base has been significantly impacted by global issues with both supply and raw material and other cost increases. Based on the price increases that are being passed on, Navistar will be implementing a tire surcharge as outlined below for all non-Michelin brand tires. Please be assured that Navistar continues to work closely with all of our tire suppliers to secure the most cost effective, durable, and fuel-efficient tires for our customers.

Tire Surcharge Amounts

Tire Brand	Surcharge per Tire
Goodyear and Cooper*	\$100/ USD
Bridgestone	\$50/ USD
Continental	\$30/ USD
Hankook	\$30/ USD

*See appendix below for recommended tire replacements and extended vehicle impact for the switch.

Additional Notes

- Tire surcharge will be administered as a non-discountable charge on the invoice.
- Tire surcharge applicable to non-Michelin tire brands only.
- Units will be subject to tire surcharges noted above unless all tire positions on a specific order/job are spec'd and built using Michelin tires. Those orders where front and rear tires are split across tire manufacturers and one or more of the suppliers is not Michelin tires will be subject to the full tire surcharge amount.
- Surcharge will be applied to all existing stock and sold orders.
- Dealers are responsible for adjusting their Sales Tools proposals accordingly to account for this additional charge*.
- Dealers are responsible for notifying customers and adjusting their Sales Tools proposals accordingly to account for this additional charge on current orders and quotes as well as new quotes.

*The published price differential between tire brands especially after application of the surcharge fees is significant. Dealers have the ability to mitigate the amount of the price increase to customers by considering changing to another tire brand.

Price Guarantee Policy

- All units built on or after January 1, 2022, regardless of order date, will be subject to the tire surcharges outlined above.

If you have any questions, please contact your regional Central Sales Administration representative at 331.332.5700.

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APPENDIX

HEAVY: Range of Vehicle Dnet Change: (\$1,712) - \$1,750

Goodyear Feature	Recommended Replacement	OE
07372138135	07472133278	Michelin
07702498131	07602533269	Michelin
07702498135	07602533279	Michelin
	07702499003	Bridgestone
07702498136	07602533286	Michelin
07762498136	07682533286	Michelin
07372138121	07372133280	Michelin
07372138132	07472133269	Michelin
07372138136	07472133286	Michelin
07372138137	07372133280	Michelin
07382138131	07482133269	Michelin
07382138132	07482133269	Michelin
07382138135	07482138203	Michelin
07382138136	07482133286	Michelin
07382138137	07482138203	Michelin
07382158132	07482153253	Michelin
07702498121	07602533278	Michelin
07702498131	07602533269	Michelin
07702498135	07602533279	Michelin
07702498136	07602533286	Michelin
07702498137	07602533280	Michelin
07762498136	07682533286	Michelin
07782487522	07692488211	Michelin
Cooper Feature		

07702491203	07602533278	Michelin
07702491205	07602533280	Michelin
07772491202	07682533286	Michelin
07772491204	07762498208	Michelin

MEDIUM: Range of Vehicle Dnet Change: (\$2,239) - \$382

Goodyear Feature	Recommended Replacement	OE
07372118102	07372115810	Hankook
07372138121	07372135810	Hankook
07372138131	07372135809	Hankook
07372138132	07372135809	Hankook
07372138135	07372135810	Hankook
07372138136	07372135809	Hankook
07372138137	07372135810	Hankook
07382137521	07382138407	Continental
07382138124	07382135438	Continental
07382138131	07382135809	Hankook
07382138132	07382135809	Hankook
07382138133	07382135440	Continental
07382138134	07382135440	Continental
07382138136	07382135810	Hankook
07382138137	07382135809	Hankook
07382158102	07382155444	Continental
07382158123	07382155419	Continental
07382158132	07382155415	Continental
07702498121	07702495810	Hankook
07702498131	07702495809	Hankook
07702498132	07702495809	Hankook

07702498135	07702495810	Hankook
07702498136	07702495809	Hankook
07702498137	07702495810	Hankook
07702540190	07792545437	Continental
07752528132	07752525809	Hankook
07762498136	07682533286	Michelin
07769460179	07679463288	Michelin
07772540190	07792545438	Continental
07772548123	07792545438	Continental
07782487522	07682485421	Continental
07789458132	07789455433	Continental
07789458137	07789455428	Continental

SEVERE MEDIUM: Range of Vehicle Dnet Change: (\$3,972) - \$1,552

Goodyear Feature	Recommended Replacement	OE
07372138121	07372135810	Hankook
07372138132	07372135809	Hankook
07372138135	07372135810	Hankook
07372138136	07372135809	Hankook
07372138137	07372135810	Hankook
07382137521	07382138407	Continental
07382138131	07382135809	Hankook
07382138132	07382135809	Hankook
07382138133	07382135440	Continental
07382138134	07382135440	Continental
07382138137	07382135810	Hankook
07382158102	07382138407	Continental

07382158123	07382155444	Continental
07382158132	07382155415	Continental
07382158133	07392155420	Continental
07384220121	07384225810	Hankook
07384228105	07384225440	Continental
07384228123	07384225438	Continental
07384228128	07384225440	Continental
07384228131	07384225443	Continental
07384228133	07384225440	Continental
07702498121	07702495810	Hankook
07702498132	07702495809	Hankook
07702540190	07792545437	Continental
07702658113	07752665441	Continental
07702678113	07602675441	Continental
07752528132	07752525809	Hankook
07752668113	07652663208	Michelin
07772540190	07792545438	Continental
07772548123	07792545438	Continental
07772548138	07652543264	Michelin
07782487522	07682485421	Continental
07782548109	07792545437	Continental

SEVERE HEAVY: Range of Vehicle Dnet Change: (\$3,836) - \$1,960

Goodyear Feature	Recommended Replacement	OE
07372138121	07372135810	Hankook
07372138132	07372135809	Hankook
07372138135	07372135810	Hankook

07372138136	07372135809	Hankook
07372138137	07372135810	Hankook
07382137521	07382138407	Continental
07382138131	07382135809	Hankook
07382138132	07382135809	Hankook
07382138133	07382135440	Continental
07382138134	07382135440	Continental
07382138137	07382135810	Hankook
07382158102	07382138407	Continental
07382158123	07382155444	Continental
07382158132	07382155415	Continental
07382158133	07392155420	Continental
07384220121	07384225810	Hankook
07384228105	07384225440	Continental
07384228123	07384225438	Continental
07384228128	07384225440	Continental
07384228131	07384225443	Continental
07384228133	07384225440	Continental
07702498121	07702495810	Hankook
07702498132	07702495809	Hankook
07702540190	07792545437	Continental
07702658113	07752665441	Continental
07702678113	07602675441	Continental
07752528132	07752525809	Hankook
07752668113	07652663208	Michelin
07772540190	07792545438	Continental
07772548123	07792545438	Continental

07772548138	07652543264	Michelin
07782487522	07682485421	Continental
07782548109	07792545437	Continental
07789458132	07689453253	Michelin